# Ratecard 2023



## Index

Buying methods	3
Contextual	4
Categories	5
1st party data	6
Run of Site rates	7
Contextual or 1st party data rates	8
Automotive rates	10
Automotive Contextual or 1st party data	12
CPC rates	13
Terms & Conditions	14
Contact	15



## Buying methods

How to reach our 3M unique users?



	GUARA		NON-GUARAN	NTEED		
	DIRECT IO	PROGRAMMATIC GUARANTEED	DIRECT IO	PREFERRED DEAL	PMP	OPEN AUCTION
PRICING	FIXED RATE		FIXED RATE FLOOR PRICE		OOR PRICE	
BUYING MODEL	СРМ	СРМ	CPC		СРМ	
FORMATS	DISPLAY, NATIVE, RICH MEDIA & VIDEO + BRANDED CONTENT  DISPLAY, RICH MEDIA & NATIVE		DISPLAY & NATIVE	DISPLAY	DISP	PLAY & VIDEO
TARGETING	RUN OF SITE CONTEXTUAL AUDIENCES AUTO		RUN OF SITE AUTO	RUN OF SITE CONTEXTUAL AUDIENCES AUTO	-	ROS



## Contextual Targeting



#### **CONTEXTUAL HEADER**

#### Category targeting

Main category (choice between 36 different categories)











#### Sub-category targeting

Sub-category (Each category can be targeted on an even deeper level)



#### **Keywords Targeting**



**Price Targeting** 



#### **AUTOMOTIVE**



Type



Model



**Brand** 



**Price** 



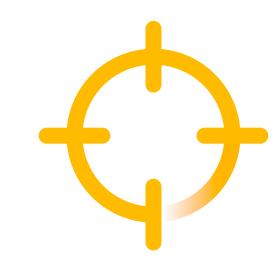
Construction year





## Our 36 main categories

#### Visitors/month





**Automotive** 

1.350.000



Home & decoration

1.050.000



Construction

625.000



Bikes

& scooters

600.000



Children

& babies

550.000



Animals & accessories

Household appliances 300.000

Automotive other

500.000



275.000

Car parts

450.000

Fashion accessories

Music & Instruments



Antique & Art

CDs & DVDs

Holiday

425.000



Motors

425.000

100.000

50.000



Garden & terrace

400.000

50.000

50.000

50.000

25.000

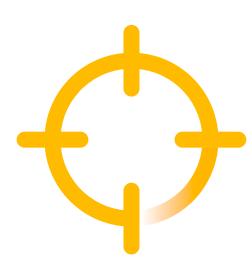
8	Collections	400.000	Sport & Fitness	275.000	<b>Telco</b>	175.000		Stamps & Coins
	Real Estate	400.000	Caravans & Camping	250.000	Gaming	150.000	JOB	Jobs
0	Business	350.000	Books	250.000	Clothing - Women	150.000		Tickets
<b>O</b> H	Hobby & Leasure	350.000	··· Other	225.000	Clothing - Men	150.000	<b>(3)</b>	Contacts & Message
	Audio, Tv & Photo	350.000	Computers & Software	200.000	Watersports & Boats	125.000		

200.000

200.000

## 1st party data

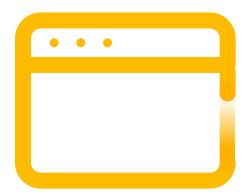
#### Audiences can be build tailor-made



INTERESTED IN AND IN MARKET FOR							
DEMOGRAPHIC	MOBILITY	LIFESTYLE	HOME & GARDEN	TRAVEL	TECHNOLOGY & MULTIMEDIA	BUSINESS	CULTURE
Men	Car intent (end of funnel)	Sports	Real estate buyers	Camping	Telco	Small business owners	Music
Women	Car consideration (mid funnel)	Women fashion	Real estate renters	Holiday homes	Computers & tablets		Books
Families with kids < 2y	Car awareness (upper funnel)	Men fashion	Movers	Winter holiday	Photography		Arts & antique
Families with kids 6-12y	After sales car buyers	Kids fashion	Construction & renovation	Summer holiday			Film & TV
Families with kids `12-18y	New car buyers	Beauty	Green energy	Car holiday			
Students	Used car buyers	Luxury	Interior decoration				
Empty nesters	Car type	Gamers	Garden				
Location	Car model	Arts & crafts	Kitchens				
City inhabitants	Car price	Pets	Bathrooms				
Rural inhabitants	Electric cars	Foodies	Furniture				
	Bikes	Eco conscious	Lighting				
	Scooters	Festival & concerts	Kitchen appliances				
	Motors		Household appliances				
	Car parts & accessories						



#### Run of site



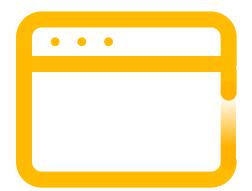
DESCRIPTION	GUARANTEED	NON-GUARANTEED		
Format	Direct IO or PG	Preferred deal	PMP	
Standard IAB	€ 4	€3	€2	
Native formats	€3	-	-	
Billboard/Half Page	€ 5,5	€ 4,25	€3	
Outstream Video	€7	-	€ 5	
Takeover	€ 12	-	-	
In app take-over	€5.000 CPD (2M impressions)	-	-	
Billboard Launch/Interscroller/Swiper/3D Cube/360 Video	€8	-	-	

# Contextual & 1st party data

DESCRIPTION	GUARANTEED	JARANTEED NON-GUARANTEED		
Format	Direct IO or PG	Preferred deal	PMP	
Standard IAB	€ 5,25	€ 4	€ 2,75	
Native formats	€4	-	-	
Billboard/Half Page	€7	€ 5,25	€ 3,75	
Outstream Video	€9	-	€6	
Homepage Takeover XXL	€4.000 CPD (200.000 impression	ons) -	-	
Takeover	€ 15	-	-	
Billboard Launch/Interscroller/Swiper/3D Cube/360 Video	€ 10,50	-	_	



### Contextual & 1st party data



DESCRIPTION	GUARANTEED	NON-GUARANTEED		ED
Format	Direct IO or PG	Preferred deal		PMP
Contextual Header Video	€ 15 (only in direct IO)	-		-
Contextual Header Image	€ 10 (only in direct IO)	-		-
Branded Content Page	€ 10.000 for 5.500 clicks to Content Page + € 2.000 creation co	- osts		-
Intent Takeover/Message	€ 20 CPM (only in direct IO)	-		-

#### **Run of Automotive**



DESCRIPTION	GUARANTEED	NON-GUARANTEED		
Format	Direct IO or PG	Preferred deal	PMP	
Standard IAB	€ 6,25	€ 4,75	€ 3,25	
Native formats	€ 4,75	-	-	
Billboard/Half Page	€ 8,50	€ 6,50	€ 4,50	
Outstream Video	€ 10	_	€ 7,50	
Takeover	€ 18	-	-	
Billboard Launch/Interscroller/Swiper/3D Cube/360 Video	12,50	-	-	

#### **Run of Automotive**



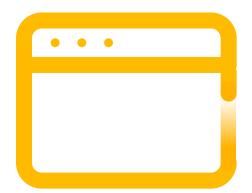
DESCRIPTION	GUARANTEED	NON-	-GUARANTEED	
Format	Direct IO or PG	Preferred deal	PMP	
Contextual Header Image	€ 12,00	-	-	
Contextual Header Video	€ 18,00	-	-	
Branded Content Page	€ 10.000 for 5.500 clicks to  Content Page + € 2.000 creation cos	- sts	-	

### Automotive contextual or 1st party data



DESCRIPTION	GUARANTEED	NON-GUA	RANTEED
Format	Direct IO or PG	Preferred deal	PMP
Standard IAB	€ 7,5	€ 5,75	€ 3,75
Native formats	€5,75	-	-
Billboard/Half Page	€ 10,25	€ 7,75	€ 5,5
Outstream Video	€ 12	-	€9
Takeover	€ 22	-	-
Billboard Launch/Interscroller/Swiper/3D Cube/360 Video	€ 15	-	-
Branded Content Page	€ 10.000€ for 5.500 clicks to Content Page	-	-
Contextual Header Image	€ 14,50 (only in direct IO)	-	-
Contextual Header Video	€ 21,50 (only in direct IO)	-	-

#### **CPC** - Direct IO only



IO	All standard IAB formats/Textlink/Native formats
Run of site	€ 1,15
Automotive	€ 1,8

#### **CPC** policy

- All standard IAB banners + Native should be delivered (see tech specs).
- Banners must contain a clear call to action.
- If CTR is lower than 0.1% new banners must be delivered.
- New material should be delivered after 30 days for each campaign running for more than 1 month.
- No guarantee of delivery and end date will be given.
- We strongly recommend to implement the conversion tracking pixel delivered by 2dehands.be in order to optimize your click campaign.
- All cpc campaigns should run for a minimum of 1 month
- If the campaign is running less than 1 month, 2dehands can expand the targeting selection to ROS.



### Terms & Conditions



#### **Discounts**

Welcome	5%
Charity	50%
Government	30%
Non Profit	30%

#### Extra charges

Co Branding	15%
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#### **General conditions**

- Minimum booking volume: € 3.000.
- Material delivery: min. 5 business days before start of the campaign.
- Recognised media agencies get a commission of 15% when ordering a campaign.
- No agency commission on realisation costs.
- All rates are VAT exclusive.
- All rates are valid until further notice.
- All proposals are valid for 30 days.
- Estimated impressions of CPW products are a forecast and can never be a guarantee.



### Contact



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#### **Impreszion**

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